

State of North Carolina
ALCOHOLIC BEVERAGE CONTROL COMMISSION

JAMES C. GARDNER
CHAIRMAN

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COMMISSION MEMBERS:
JOEL L. Keith



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KEVIN M. GREEN

MEMORANDUM 2840

TO: ABC Boards, ABC Warehouse and Military

From: Michael C. Herring
Administrator

A handwritten signature in black ink, appearing to be "MCH", written over a horizontal line.

DATE: November 18, 2013

Supplier Change:

Bacardi USA will no longer be the supplier for DiSaronno Liqueur (the "Product") for the U.S. effective December 31, 2013. MHW/ Illva Saronno will be appointed as the new importer / distributor effective January 1, 2014.

Broker: To be announced

| CODE | BRAND | RBP | SIZE | PROOF | FILING TYPE |
|-------|---------------------------|-------|-------|-------|-------------|
| 20153 | DiSaronno w/ Flutes | 23.45 | .75L | 56 | Christmas |
| 21307 | DiSaronno Amaretto – 20Pk | 2.35 | 50ML | 56 | Listed |
| 63330 | DiSaronno Amaretto | 46.95 | 1.75L | 56 | Listed |
| 63331 | DiSaronno Amaretto | 23.45 | .75L | 56 | Listed |
| 63333 | DiSaronno Amaretto | 14.45 | .375L | 56 | Listed |

Remittance Address:

MHW/ Illva Saronno
1129 Northern Blvd., Suite 312
Manhasset, NY 11030

Remittance Address change: effective immediately

All MHW companies:

MHW/
1129 Northern Blvd., Suite 312
Manhasset, NY 11030

Supplier Change:

William Grant & Sons has released representation of Stolichnaya brands to Stoli Group USA, effective January 1, 2014.

Remittance Address:

Stoli Group USA
135 East 57th Street
New York, NY 10022

The following flavors are being discontinued by the supplier and will not be available for special order as of January 1, 2014.

| CODE | BRAND | RBP | SIZE | PROOF | FILING TYPE |
|-------|------------------------|-------|------|-------|--------------|
| 46565 | Stoli Gala Applik | 22.95 | .75L | 70 | Sp. Order |
| 46570 | Stoli Cranberi | 23.15 | .75L | 70 | Sp. Order |
| 46573 | Stoli Blakberi | 22.05 | .75L | 70 | Discontinued |
| 46583 | Stoli White Pomegranik | 22.95 | .75L | 70 | Sp. Order |
| 46589 | Stoli Strasberi | 22.95 | .75L | 75 | Listed |

Bottles per case change: effective immediately

Changed from 96 to 120 bottles per case and bottles per sleeve from 12 to 10

| CODE | BRAND | PROOF | SIZE | CASE | RETAIL | PACK |
|-------|------------------------------|-------|------|-------|--------|-------|
| | | | | COST | PRICE | PRICE |
| 21341 | Cinerator Hot Cinn. Liq.10Pk | 91 | 50ML | 58.80 | 0.95 | 9.50 |

Additional SPA for Dec. / Jan.

| CODE | BRAND | MONTH | CURRENT | SPA | NET | NET BOTTLE |
|-------|----------------------|----------|---------|-------|--------|------------|
| | | | CCLB | | CCLB | PRICE |
| 61956 | Southern Comfort 100 | 1/1/2014 | 126.85 | 16.17 | 110.68 | 34.95 |

Price Change: effective December 1, 2013

| CODE | BRAND | SIZE | CASE | RETAIL | MXB |
|-------|---------------------------|------|--------|--------|-------|
| | | | COST | PRICE | PRICE |
| 20080 | Glenmorangie Discovery Pk | .75L | 126.83 | 39.95 | 43.70 |

ABC Office Closing:

The NC ABC Commission office will be closed Thursday, 28th and Friday, 29th in observance of Thanksgiving.
Thursday, November 28th is a mandatory closing day for the ABC boards.